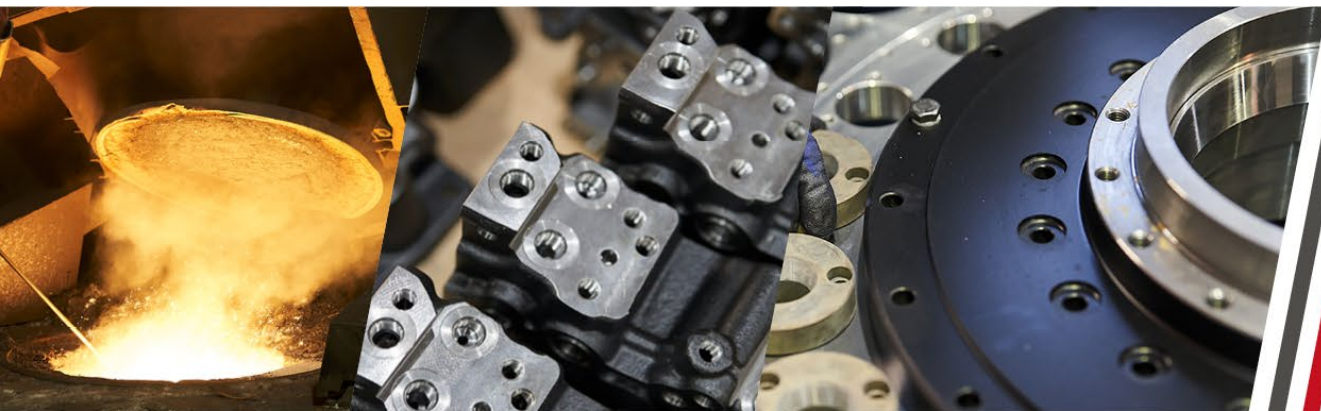


Result review 2024



Sami Sivuranta
President and CEO
Componenta Corporation



Finland's leading contract manufacturer of metal components

The result for 2024

Key figures

- Net sales was EUR 97.1 million (EUR 101.8 million)
- EBITDA was EUR 7.9 million* (EUR 5.3 million)
- Adjusted EBITDA was EUR 4.9 million (EUR 5.3 million)
- The operating result was EUR 2.6 million* (EUR 3.8 million**)
- Cash flow from operating activities was EUR 8.2 million (EUR 1.1 million).

Financing

- The Group's cash and cash equivalents at the end of December were EUR 8.7 million (EUR 5.3 million)
- Componenta had unused binding revolving credit facilities of EUR 4.0 million (EUR 4.0 million)
- During the reporting period, Componenta agreed and took out a new working capital loan of EUR 2.0 million, and agreed on a EUR 3.0 million convertible bond arrangement
- The Group's liquidity was at a good level at the end of the review period.

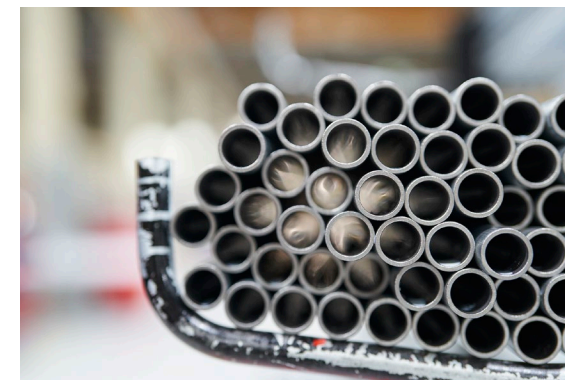
* The EBITDA and operating result for the financial year include a non-recurring income of EUR 2.9 million recognised in non-operating activities during the last quarter of 2024 from the purchase of the business operations of the Kalajoki plant and the Sepänkylä machining and service centre.

**The operating result for 2023 includes a non-recurring gain of EUR 4.2 million arising from the reversal of an impairment loss related to production machinery and equipment in the foundry business.

Topical during the reporting period

Customers and order book

- Componenta's order book at the end of the review period was EUR 16.7 million (EUR 14.5 million)
- Production volumes, stock optimizations and run rate management
- Market shares, ramp-up of new production and their development
- Sector-specific differences and poor development of the agricultural machinery market



Operating environment and Market situation

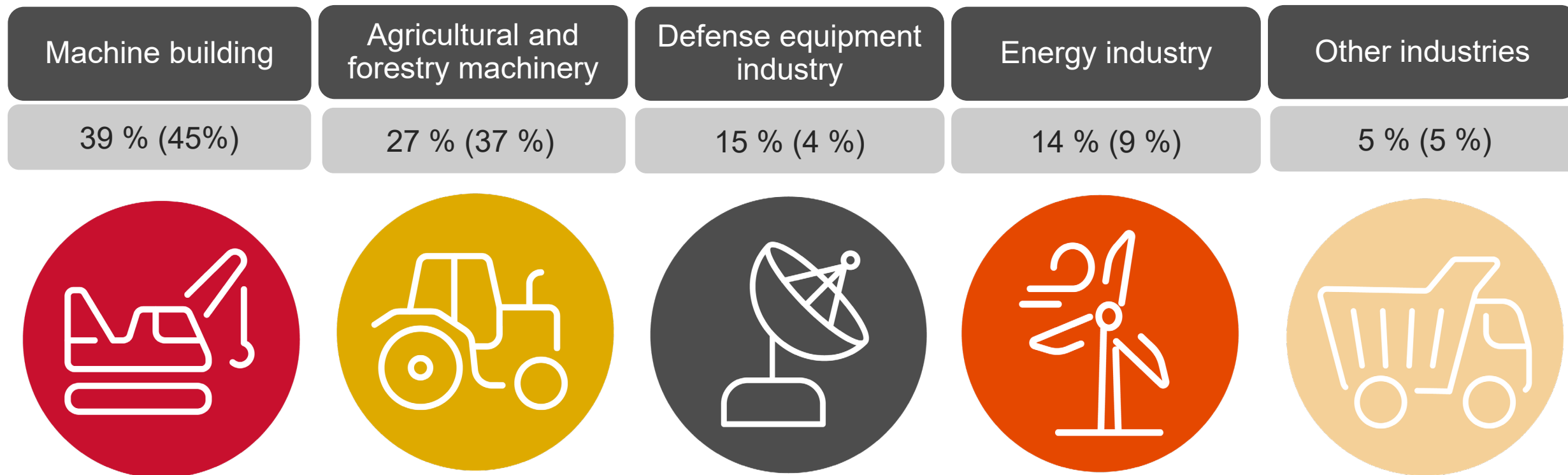
- General market situation, decision-making and expectations of change
- Labour market disruptions and geopolitics
- Development of raw material and energy indexes and other sales price changes
- Lower interest rates and impact on investment decisions



Personnel and own actions

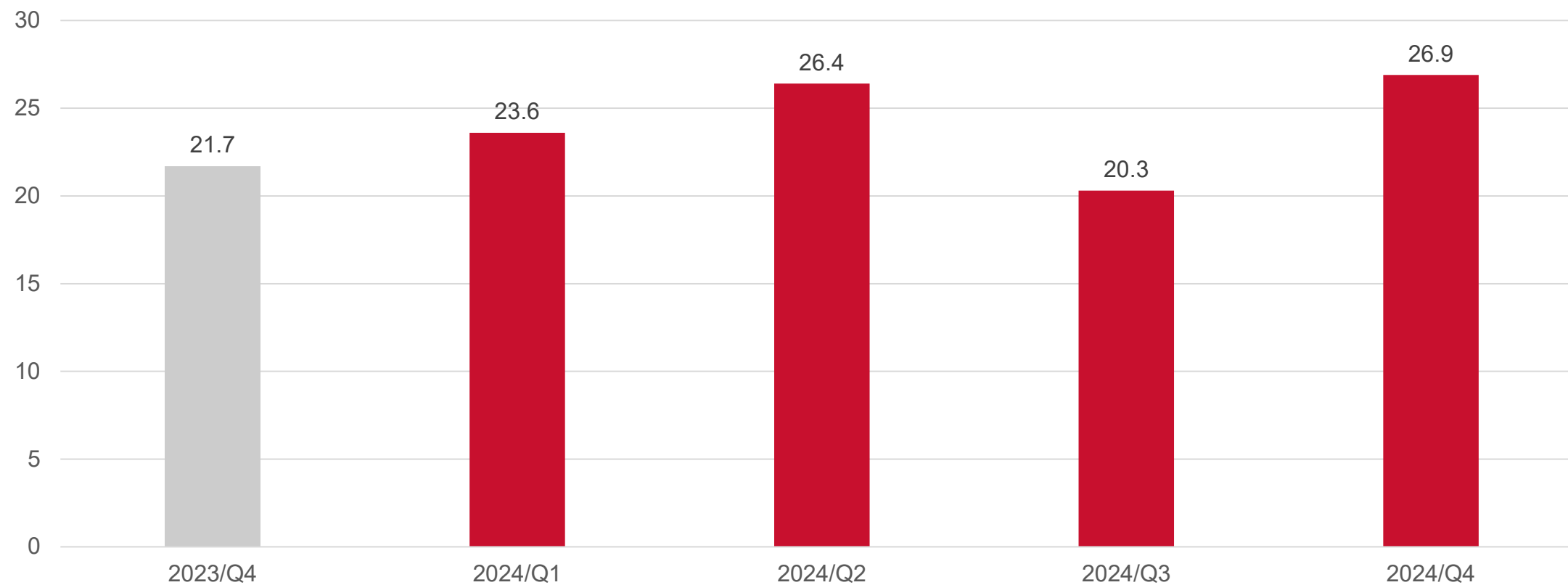
- Integration of new business into the overall offering
- Flexibility, coping and commitment of own personnel
- Adaptation to production needs, proper resourcing and maintenance of service capability
- Ensuring material and raw material procurement and cost development

Net sales by customer segments



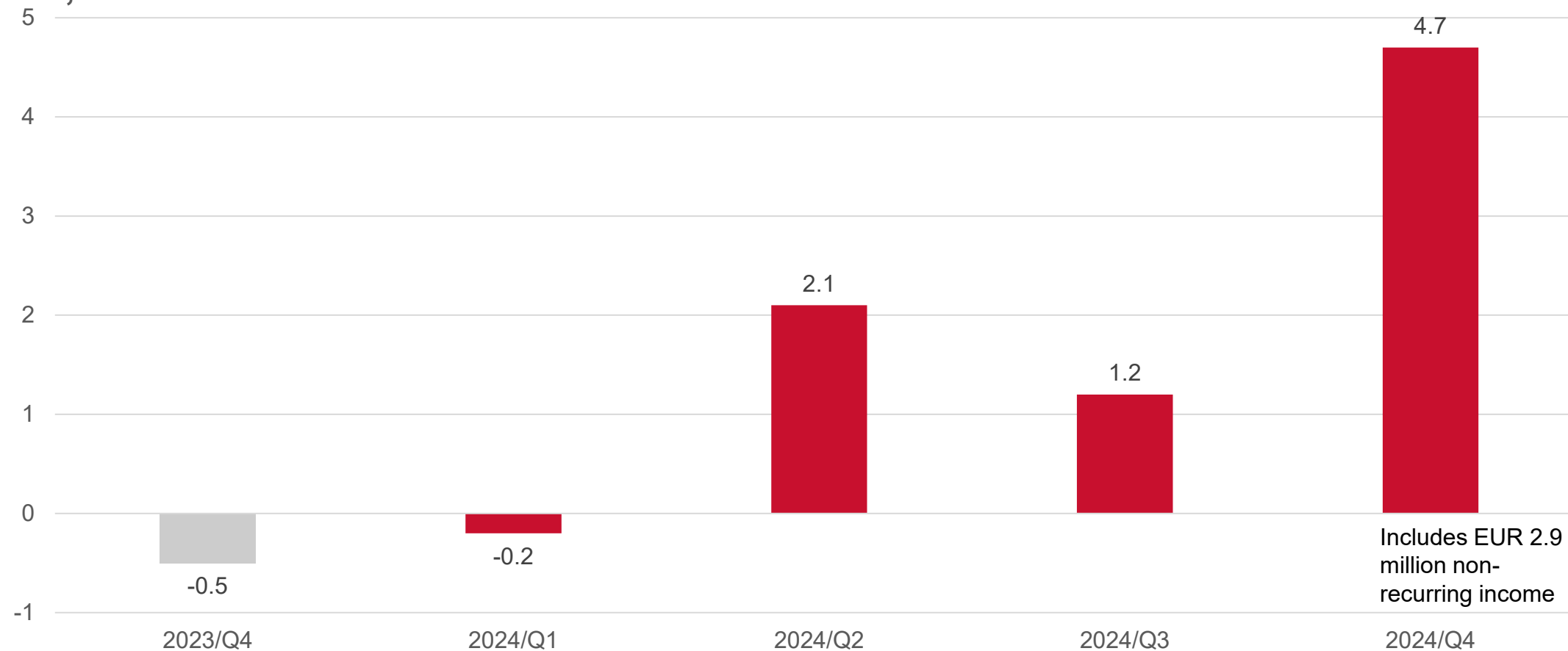
Net sales

EUR, million



EBITDA

EUR, million



Cash flow from operating activities

EUR, million



Componenta in brief

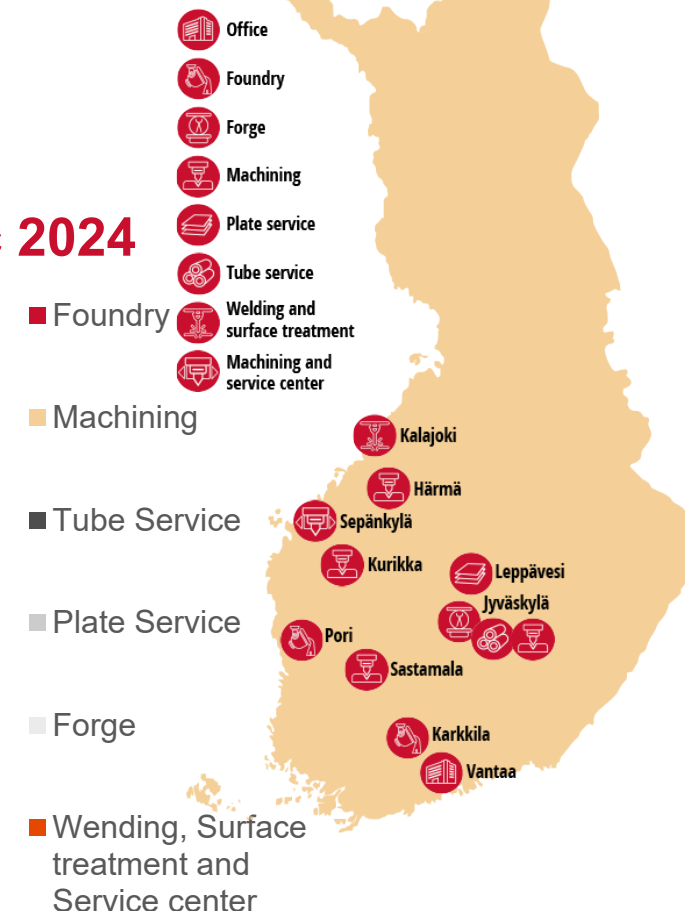
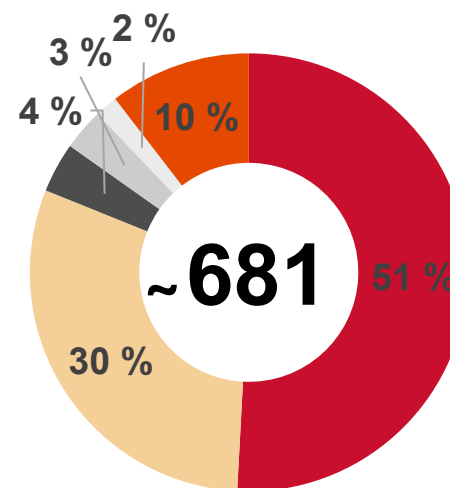
Component contract manufacturing

Customers are global manufacturers of vehicles, machines and equipment

Key figures

	Jan–Dec /2024	Jan–Dec /2023
• Net sales, EUR million	97.1	101.8
• EBITDA, EUR million	7.9	5.3
• Adjusted EBITDA, EUR million	4.9	5.3
• Operating profit, EUR million	2.6	3.8
• Cash flow from operating activities, EUR million	8.2	1.1

Personnel 31 Dec 2024



Guidance 2025

Componenta expects the Group's net sales and adjusted EBITDA to improve from the previous year. The Group's net sales in 2024 were EUR 97.1 million, and its adjusted EBITDA was EUR 4.9 million.

In focus in 2025

- Ensuring growth and improving profitability
 - New Sales and Customer Relationship Management
 - Active order base tracking and cost adjustment
 - Ramp-up of new serial production facilities and qualitative development of own operations
- Ensuring the availability of materials and the development of purchase and sale prices
- Implementation of the strategy period's operational programmes and other development work
- Our objective is to be the primary supplier of contract manufacturing

Componenta's strategy 2024-2026

Our values

- **Openness**
- **Honesty**
- **Respect**



Our focus areas

- Deep customer knowledge
- Sustainability
- Operational renewal
- Personnel is the key to success
- Inorganic growth



We want to achieve

- Net sales EUR +200 million
- As a result of organic growth EUR 150 million
- Through corporate restructuring and inorganic growth EUR +50 million
- Continuous improvement of profitability



Changes shaping our world



Increasing sustainability requirements



Changes in domestic competitiveness



Availability of skilled labor



Digitization and technological development



Changes in the global market situation



Consolidation of businesses

Vision: Our objective is to be the primary supplier with an extensive offering for our customers.

COMPONENTA

Thank you!